

ZAMBEZI RAINFED AGRICULTURE INVESTMENT FORUM

Attracting finance to Africa's rainfed agriculture to build climate resilience

8 – 9 August 2023

Gaborone International Convention Centre (*GICC*), Gaborone, Botswana



Master of Ceremonies: Tracey Chansa

DAY 1

08.00 – 8.45 Arrival and registration

Phase 1.

08:45 – 10:30 Opening plenary

Purpose: Welcome to the FORUM, expectations of the two days, introduction of call to action:

- Anton Earle, Stockholm International Water Institute (SIWI) [10 minutes]

Opening plenary, welcome address with keynote speakers [5 minutes]

- Zambezi Watercourse Commission (ZAMCOM) remarks, Felix Ngamlagosi, Executive Secretary
- Host Country remarks, Dr Kekgonne Baipoledi, Permanent Secretary, Ministry of lands and Water Affairs, Botswana.
- Official Opening - ZAMTEC Chair, Mozambique, Eng. Francisco Macaringue

5 minutes film: Catching Raindrops in Africa

Panel discussion: Perspectives on the potential of rainfed agriculture in Africa [1 hour]

Facilitator: Tracey Chansa

- Mr Thomas Moilwe Mogome, Ministry of Agricultural Development and Food Security, Botswana
- Dr. Catherine Muthuri, Regional Coordinator for the Eastern and Southern Africa (ESAf) region Center for International Forestry Research (CIFOR) and World Agroforestry (ICRAF)
- Tebogo Matlhare, Programme Officer at the EU Delegation to Botswana and SADC.
- Eero Wahlstedt, Co-Founder SoilWatch (Private Sector)
- Karin Gardes, Acting Executive Director, Stockholm International Water Institute (SIWI)
- Alex Simalabwi, Executive Secretary & Director-Continental Africa Water Investment Programme, Global Water Partnership (GWP) Southern Africa
- Dr. Zachary Stewart, Bureau for Resilience and Food Security USAID

Q & A

Group Photo – Foyer

10.30 – 11.00 Tea Break

11.00 – 12.30

Livelihoods Support pillar linked to the Strategic Plan for the Zambezi Watercourse:

Improve livelihoods through addressing socio-economic, environmental, political, and climatic challenges affecting the ability of communities to adapt or respond to shocks.

Facilitator: Laura Danga, Africa Water Investment Programme, Global Water Partnership Southern Africa.

Presentations [10 minutes each]

- Evans Kaseke, Zambezi Watercourse Commission (ZAMCOM),

ZAMCOM Riparian States Perspectives (Angola, Botswana, Malawi and Tanzania):

- Presentations from a policy perspective on what is working to support smallholder farmers.
 - Angola: Natalia Capingano, Mestre em Relações Internacionais e Estudos Europeus
 - Botswana: Mmoloki Khukhutlha, Ministry of Agricultural Development and Food Security
 - Malawi: Lyson Mseu, Ministry of Water
 - Tanzania: Eng. Naomi Mcharo, Ministry of Agriculture

- Followed by facilitated panel discussion with questions.

12.30 – 13.30 Lunch

13.30 – 15.00

Perspective from the Local Partners working on climate smart agriculture practices.

Policy challenges faced and financial needs:

Facilitator: Radhika Gupta, SIWI

Presentations [10 minutes each]:

- Isaac Chavula, Tiyeni Trust – Deep Bed Farming Technique (Malawi)
- Patrick Kasasa, Community Technology Development Organisation (CTDO), Zimbabwe
- Dr Thomas Mupetesi, Farmers Association of Community Self-Help Investment Groups (FACHIG), Zimbabwe
- Richard Mumba, Community Markets for Conservation (COMACO)
- Henk Holtslag, MetaMeta SMART Centre Group

Followed by facilitated panel discussion with questions.

15.00 – 15.30 Tea Break

15: 30 – 17:00:

TIARA Initiative business case and Discussant from FAO and AGRA

- Sharing engagements from the Region

Kasonde Mulenga, SIWI

- Methodology, preliminary findings of business case

Discussant:

- Lesedi Modo, agricultural economist, FAO
- Assan Ng'ombe, resilience officer, Alliance for a Green Revolution in Africa (AGRA)

Q & A

17.00 – 17.20 Closure of Day 1

Idah Seoforeng, Ministry of lands and Water Affairs, Botswana.

17.45 Cocktail

DAY 2

8:00 – 8:30 Registration

8:30 – 10:00

Financing rainfed agriculture practices - focus on monetizing environmental benefits

Facilitator: Lydie Menouer, Maryll Consulting

Presentations on Payments for ecosystem services (PES) and carbon credit projects from agriculture in the region from:

- Edward Zulu, Monitoring and Evaluation manager, Community Markets for Conservation (COMACO)
- Michael Misiko, Agriculture Director Africa, The Nature Conservancy (online)

Followed by facilitated panel discussion with the following speakers:

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- Dr Patricia Masikati, agroforestry systems scientist, Center for International Forestry Research and World Agroforestry (CIFOR ICRAF)
 - Assan Ng'ombe, resilience officer, Alliance for a Green Revolution in Africa (AGRA)
 - Gray Maguire, senior carbon originator, Carbon Neutral Group
 - Aadith Moorthy, founder & CEO, Boomitra
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Q & A

10.00 – 10.30 Tea Break

10.30 – 13.00 Overview of Private Sector participation: financing mechanisms, models within the value chain

Facilitator: Arleen Mitchell, Regen Innovation Inc.

Part 1. Interactive illustration of a model to get financing to the smallholder farmers facilitated by a capital advisory expert.

Part2. World Cafe method in plenary where the facilitator will use an informal cafe setting for participants to explore match – making opportunities between NGOs, farmer groups, enterprise companies, potential investors and collaborators by discussing in small table groups.

Speakers will focus on financing mechanisms they use to sustain their businesses, criteria for private investments to occur. The obstacles for investors, the way forward, Input from all stakeholders is encouraged!

Intro to Speakers:

- **Eero Wahstedt**, Managing Director of SoilWatch, he will say a few words describing active projects that they are currently engaged in: “SoilWatch supports sustainable food production activities with transparent and science-based environmental and carbon evidence throughout the project cycle”
- **Palesa Motaung**, Co-Founder Agrikool, a South African agritech startup focused on providing market access and finance to smallholder farmers. My goal is to help farmers find that sweet spot where they are giving enough to the soil so that optimal yields are achieved while the soil is conserved for future use.
- **Washington Lovemore**, Head of Sales and Marketing for Kickstart Organization which designs and promotes climate-smart irrigation technologies, which enable subsistence farmers to make their own rain, significantly increasing yields, incomes, and providing a real path out of poverty.
- **Dr. Stephen Chanda**, Senior Business Development Officer, Ministry of Finance and National Planning for Zambia. Dr. Chanda will discuss how small holder farmers can work together with an anchor farmer using a PPP model to create food security.
- **Joshua Chela**, Impact Investment and PlusPlus Coordinator, Solidaridad Network, Zambia. Will appear remotely discussing Zolidaridad’s model for ensuring fair and climate resilient practices. Will also discuss the path toward financing the small holder farmer at scale.
- **Valerie Molaodi**, Relationship Manager at Absa Bank based in Gaborone, Botswana. She is responsible for the agric space, where she she solutions farmers with different products to suit their business models. She is interested in learning more about farmers needs.

Round Table discussions promoting partnerships and deals

- **Eero Wahlstedt, SoilWatch,**
- **Gray Maguire, Senior Carbon Originator at Climate Neutral Group,**
- **Washington Lovemore, Head Sales and Marketing of Kickstart,**
- **Thomas Mupetsi, Executive Director of FACHIG Trust,**
- **Michael de Zeeuw, Trader at Export Trading Group,**
- **Palesa Motaung, Agrikool,**
- **Patrick Kasasa, CTDI,**
- **Issac Monjo Chavula, Tiyeni**

Discussion during the World Cafe will be lively and include innovative approaches to investing and financing. Using real examples that the NGO's have painstakingly documented over the years. Presentation of a package that works and show investors that the aggregating of all of these co-ops over multiple regions is a good solid investment through organized SACCO's, Community Banks, Carbon Finance, Grants and through Corporate channels.

13.00 – 14.00 Lunch

14.00 – 15.00 Reflections from World Café table hosts

Facilitator: Arleen Mitchell, MS Innovation Lab

- Table hosts present key points.
- Closure of world café by facilitator, this will entail making sure that attendees walk away with action items!

15.00 – 15.30 Tea Break

15.30 - 16:10 Contribution from Riparian States on next steps
(Mozambique, Namibia, Zambia and Zimbabwe)

Facilitator: Leonissah Munjoma, Zambezi Watercourse Commission (ZAMCOM)

- Presentations by ZAMCOM Riparian States:
 - Reflections, opportunities identified and how the Commission/ countries will continue to support the Livelihoods support programme

16.10 - 16:20 Presentation of Call to Action

- Presentation of Statement of Intent and roadmap, Kasonde Mulenga

16:20 – 16:30 Closing remarks

Ministry of Agricultural Development and Food Security, Botswana